



## The XLERANT NewsPak - October 2019

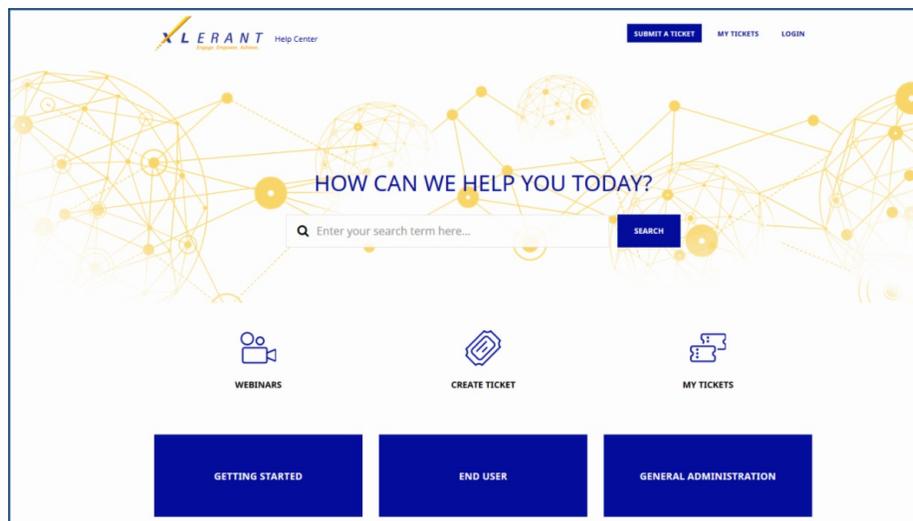
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### Coming soon...

*The XLERANT Support site is getting a make-over.*

Over the next couple of weeks, we will be redesigning our support site with a new user interface that will make it easier for you to navigate and find the articles that you need. Our support site will be available during this process, but it may look different day to day, as we make the transition.

We are looking forward to unveiling the new site in November! Sneak peak of the home screen below:



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### Did you know?

*How do I know which reports to run to get the information I need?*

There are many canned reports available in BudgetPak. To make it easier to figure out which report will provide the data you need, we have created a [Reports Guide](#). This guide describes each report that is available in BudgetPak, with explanations on what information is included in each, so you can determine when to use them.

Here is an explanation of a few of the reports:

- P&L Consolidating Report:** This report should be used when you want to see a side by side detailed comparison of the units that total into a Rollup unit. The report can be run in detail or at the summary (subtotal) level.

P&L Consolidating Report					
Company:		ABC Organization			
Version:		2020 Final Budget			
Unit:		SS: Shared Services			
Budget holder:		Rose, Jeff (Rose)			
Account	Description	40-300: Legal	40-600: Human Resources	20-800: Admin Services	SS: Shared Services
60000	Salaries - Exec	\$170,720	\$279,603	\$0	\$450,323
60100	Salaries - Non Exec PT	\$0	\$0	\$16,005	\$16,005
60200	Standard Wages - Hourly		\$0		\$0
60300	Overtime & Holiday Wages - Hourly		\$0		\$0
60400	Salaries - Non Exec FT	\$549,608	\$504,997	\$180,532	\$1,235,136
60500	Bonus	\$9,300	\$9,500	\$9,500	\$28,300
60600	401K	\$18,241	\$19,852	\$5,151	\$43,244
60700	Medical Benefits - Exec	\$13,658	\$22,368	\$0	\$36,026
60800	Medical Benefits - Non Exec FT	\$32,976	\$30,300	\$10,832	\$74,108
60900	Dental	\$5,280	\$5,808	\$2,244	\$13,332
61000	Federal Payroll Tax	\$52,875	\$58,352	\$15,972	\$127,199
61100	State Payroll Tax	\$9,208	\$10,234	\$4,083	\$23,525
61200	Other Benefits	\$38,964	\$46,714	\$11,572	\$97,250
61301	LTD	\$803	\$874	\$227	\$1,903
61300	LTD	\$803	\$874	\$227	\$1,903
<b>Compensation &amp; Benefits</b>		<b>\$902,434</b>	<b>\$989,474</b>	<b>\$256,344</b>	<b>\$2,148,253</b>

**Headcount Expenses Report:** This report shows the individual components of the total compensation for each employee, down to taxes and individual benefits by employee (if configured). When run with extended detail, this report can be used to tie out your headcount expenses to the actual GL account that each headcount event is mapped to.

Headcount Expenses Report					
Company:		ABC Organization			
Version:		2020 Final Budget			
Unit:		ABC Organization: ABC Organization			
Unit	Last name	First name	Company ID	Title	Pay schedule
10-200: Marketing	Brown	Anna	194922	Website Manager	2020 Monthly Pay Schedule
		<b>Category</b>	<b>Details</b>	<b>Account number</b>	<b>Annual amount</b>
		Base compensation		60400	\$76,731
		Bonus		60500	\$2,235
		National employment tax 1		61000	\$42
		National employment tax 2		61000	\$1,156
		National employment tax 3		61000	\$4,943
		State employment tax 1		61100	\$990
		Life Insurance	Full - \$500,000	61200	\$144
		LTD	Senior	61200	\$2,302
		Other Medical	Low	61200	\$1,000
<b>Monthly total for Anna Brown</b>					<b>\$89,543</b>

**Budget Decisions Report:** This report shows all the choices that have been made within the budget for the selected base unit. It includes headcount decisions such as new hires, terminations, raises, bonuses and other compensation. Asset details, ActionPaks, and unit notes are included as well. This report also shows line item (or account) variances compared to the pre-defined account defaults or another version you select.

Section	Line item	2019 Forecast (% increase basis)	As per defaults			Your budget 2020 Final Budget		
			As computed	Variance vs. basis		As budgeted	Variance vs. basis	
				Variance	%		Variance	%
Membership Fees	4000: Membership Fees	\$13,451,356	\$13,585,870	\$134,514	1.0 %	\$13,090,905	(\$360,451)	-2.7 %
Other Revenue	40300: Other Revenue	\$460,674	\$465,281	\$4,607	1.0 %	\$470,250	\$9,576	2.1 %
Event Revenue	40400: Event Revenue	\$548,750	\$554,238	\$5,488	1.0 %	\$576,000	\$27,250	5.0 %
Allocations in - Revenue	80200: Allocated in Revenue	\$2,892,199	\$2,921,121	\$28,922	1.0 %	\$2,892,199	\$0	-
<b>Total nondiscretionary line items</b>		<b>\$17,382,979</b>	<b>\$17,528,809</b>	<b>\$173,530</b>	<b>1.0 %</b>	<b>\$17,029,354</b>	<b>(\$323,825)</b>	<b>-1.9 %</b>
Sales Revenue	40100: Sales Revenue	\$8,263,426	\$8,346,060	\$82,634	1.0 %	\$8,248,428	(\$14,998)	-0.2 %
Merchandise Revenue	40200: Merchandise Revenue	\$504,909	\$509,958	\$5,049	1.0 %	\$542,110	\$37,201	7.4 %
<b>Total discretionary line items</b>		<b>\$8,768,334</b>	<b>\$8,856,018</b>	<b>\$87,883</b>	<b>1.0 %</b>	<b>\$8,790,538</b>	<b>\$22,204</b>	<b>0.3 %</b>
<b>TOTAL INCOME</b>		<b>\$26,121,313</b>	<b>\$26,382,526</b>	<b>\$261,213</b>	<b>1.0 %</b>	<b>\$25,819,892</b>	<b>(\$301,421)</b>	<b>-1.2 %</b>

# XLerant Learning Series Webinars

We will be covering new features as well as providing refreshers on current features.

**Our latest webinar was on the topic  
*Calculated Accounts and Drivers***

[Watch it now!](#)

To watch recordings of some of the other webinars we have had in the past, please click [here](#).

For suggestions on what to cover in future webinars, please contact us at [Services@XLerant.com](mailto:Services@XLerant.com).

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## XLerant Thought Leadership

*Documentation, Justification & Communication: Key Ingredients for Budgeting to Strategy*



Successfully aligning the budget to the strategy requires bi-directional communication: top down communication of strategic objectives, financial targets, and key drivers. [Read more here.](#)

For more on Multi-participant budgeting - [see our Resources section.](#)

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## Save the date...

### 3rd Annual Administrator Conference

*Registration details will be coming soon.*

April 20-22, 2020  
Stamford, CT



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## Thinking Differently - Truckload



A fully loaded truck that weighs exactly 10 tons starts to cross a long bridge which at its center can carry a load of 10 tons - no more. As the driver reaches the center, she hears the bridge creak, so she slows down. Just then, a flock of

starlings lands on the roof of the truck but the bridge does not break. Why not?

[Give Up?](#)

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